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SOUS CHEF

Competency Standards

National Vocational Certificate Level 4

Version 1 - July 2013

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Competency Standards – Sous Chef

Module A: Monitor duties and activities of the kitchen team

Overview:The aim of this module is to develop knowledge, skills and understanding of monitoring the duties and activities of a team.

Competency Unit	Performance Criteria	Knowledge and Understanding
A1-Check that	The students will be able to:	Student will be able to :
kitchen staff are present and	P1. Check the production requirements for the day.	K1. Explain operational knowledge and understanding of entire kitchen operation
manage absence issues for food production areas	P2. Check that the number of associates at work match both the roaster and production requirements	K2. Describe operating procedures for the kitchen
Overview	P3. Adjust the duty rota according to requirements	K3. Explain the procedure to check the production requirements for the day
This Competency Standard is about	P4. Tackle the absent associates with pre-defined methods	K4. Describe the procedure to check the number of
making sure that kitchen sections are appropriately	P5. Take appropriate steps to motivate staff to avoid absenteeism	associates at work match both the rota and production requirements
staffed and making desired arrangements while		K5. Explain the process to adjust the duty rota according to requirements
short staffed.		K6. Explain the process to tackle the absent associates with appropriate methods
		K7. Describe the procedure to take appropriate steps for motivation of staff to avoid absenteeism
A2 Ensure	The students will be able to:	The students will be able to:
professional		
standards are	P1. Ensure that associates maintain personal hygiene and wear	K1. Discuss personal hygiene and appropriate protective
maintained	appropriate protective clothing throughout shift	clothing
throughout		K2. Describe the process to maintain a safe, hygienic and

preparation and	P2. Ensure that associates maintain a safe, hygienic and secure	secure working environment
cooking of food and	working environment	
completion of shift	-	K3. Explain to work effectively as part of a hospitality team
	P3. Ensure that associates work effectively as part of a hospitality	and communicate efficiently with each other throughout
Overview	team and communicate efficiently with each other throughout	shift
This Competency Standard is about ensuring that the team maintains professional	P4. Ensure that associates attend briefing and be aware of daily requirements and other issues P5. Ensure that associates check all equipment is in good working	K4. Describe the process to check all equipment is in good working order and check the quality and quantity of food delivered to the sectionK5. Describe the food safety when storing, preparing and
standards required by the organization	order and check the quality and quantity of food delivered to the section	cooking food K6. Analyze the problems and unexpected situations
throughout the shift	P6. Ensure that associates maintain food safety when storing, preparing and cooking food	K7. Explain the procedure to respond to accidents in accordance with organizational requirements
	P7. Deal with problems and unexpected situations inan appropriate manner	K8. Describe the procedure to manage waste
	P8. Respond to accidents in accordance with organizational requirements	
	P9. Ensure waste is minimized	
A3 Support the Head Chef	The students will be able to:	The students will be able to:
Overview	P1. Discuss and agree on methods and formats of communication with the Head Chef	P1. Explain methods and formats for communication
This Competency Standard is about	P2. Agree with the Head Chef daily and medium term areas for delegated responsibilities	P2. Explain the process to agree on methods and formats of communication with the sous chef
negotiating how a sous chef can actively support a	P3. Support the Head Chef in execution of daily requirements	P3. Describe areas for delegated responsibilities on a daily and medium term basis

Head Chef on a	P4. Discuss significant daily and medium term issues with Head	P4. Explain to agree with the Head Chef daily and medium
daily and medium	Chef and agree relevant actions	term areas for delegated responsibilities
term basis.		
term basis.	P5. Seek Head Chef's input for special or unusual circumstances	P5. Explain to support the Head Chef in execution of daily requirements
	P6. Support the Head Chef in preparation and implementation of	
	budgets	P6. List down how to discuss significant daily and medium term issues with Head Chef and agree relevant actions
		P7. Describe process to seek Head Chef's input for special or unusual circumstances
		P8. Explain the process to support the Head Chef in preparation and implementation of budgets
		P9. Describe the operational knowledge of kitchen work
A4-Supervise Chefs	The students will be able to:	The students will be able to:
de Partie and other associates	P1- Support associates and helps them adjust to and develop their roles and responsibilities.	K1- Discuss how to follow the process to help associates adjust to and develop their roles and responsibilities.
Overview	·	
This Competency Standard is about	P2- Identify, agree and implement with associates, ways in which all can support each other's roles and responsibilities.	K2- Elaborate the importance of making sure each team member understands and supports the roles and
developing	P3- Agree with associates appropriate methods to communicate	responsibilities of others and how to make this happen.
productive working	with.	K3-Desribe the importance of good communication with all
relationships with		types of associates and communication methods to use.
associates, supporting them	P4- Use agreed methods of communication to share appropriate	
and ensuring that	information and knowledge with associates.	K4- Share information and knowledge with associates and
they contribute well		methods that can be used to do this.
to the overall team	P5- Ensure that Chef de parties are actively supporting associates	KE Calvo or handle any type of conflict with associates and
effort, including	throughout the shift.	K6- Solve or handle any type of conflict with associates and their immediate supervisors.
chef de Partie.	P6- Share feedback with associates on the effort of the team and	their infinediate supervisors.
	how this can be improved.	

Module B:Co-ordinate the operation of the food preparation and cooking area

Overview: The aim of this module is to develop knowledge, skills and understanding of kitchen coordination between food preparation and cooking areas

Competency Unit	Performance Criteria	Knowledge and Understanding
B1- Check what	The students will be able to:	The students will be able to:
bookings and functions are made for food service areas	P1. Access information on a daily basis about different bookings and functions from appropriate sources	K1. Explain the complete knowledge of kitchen experience and expertise
Overview This Competency Standard is about	P2. Assist the head chef in taking inventory to support delivery of food and beverage services for bookings and functions	K2. Identify types of cooking done in the kitchen on a day to day basis
finding out about the levels of business that	P3. Assist the head chef with the ordering of kitchen supplies to support delivery of food and beverage	K3. Describe complete understanding of menu of the hotel and different kinds of function requirements
different food outlets can expect	services for bookings and functions	K4. Explain the knowledge of the day to day business operations
and ensuring they are fully prepared and staffed to	P4. Offer ideas and suggestions to the executive chef to help with planning menus for bookings and functions and improving overall kitchen performance	K5. Explain to assess information about different bookings and functions from appropriate sources
deliver food and beverage services effectively and efficiently	P5. Ensure that all kitchen areas are informed atappropriate times of bookings and functions and are fully prepared	K6. Describe procedure to assist the head chef in taking inventory to support delivery of food and beverage services for bookings and functions
	P6. Ensure staffing levels are sufficient to respond to bookings and functions	K7. Describe procedure to assist the head chef with the ordering of kitchen supplies to support delivery of food and beverage services for bookings and functions
		K8. Explain to ensure that all kitchen areas are informed at appropriate times of bookings and functions and are fully prepared

		K9. Explain to ensure staffing levels are sufficient to respond to bookings and functions
		K10. Explain general business rules of hospitality
		K11. Explain the National regulations concerning health and food safety
		K12. Explain social and religious traditions and rules
		K13. Describe manpower rules of the relevant Government department
		K14. Describe Standard operating procedures for the kitchen
B2 Maintain log of	The students will be able to:	The students will be able to:
food production on		
daily basis	P1. Collect and use appropriate information to maintain a proper log of all dishes produced, including quantity and	K1. Explain menus and recipes used in kitchen sections
Overview This Competency	sizes, on a daily basis	K2. Explain detailed knowledge of food items and how they can be used in recipes
Standard is about	P2. Collect and use appropriate information from kitchen	
gathering and recording information about	sections and stores to maintain a proper log of all food items used on a daily basis	K3. Describe procedure to collect appropriate information from different locations
food production and using the information to	P3. Complete and record a daily inventory of raw and prepared food items stored in the kitchen sections	K4. Describe the procedure to maintain a kitchen log of food production activities
support effective and efficient production	P4. Compare the inventory of raw and prepared food items with stores requisitions and ensure that sufficient addition supplies are being ordered	K5. Describe the process to analyze kitchen log to ensure appropriate requisitions are made
	P5. Offer ideas and suggestions to the executive chef to help with planning menus and improving overall kitchen performance.	K6. Describe way to support the executive chef with the planning menus and improving overall kitchen performance.

B3 Manage communication between the food and beverages services areas and other departments

Overview

This Competency
Standard is about
communicating
with colleagues
about customer
needs, problems
and work issues,
and making sure
that the 'message'
is delivered and
received as
intended

The students will be able to:

- P1. Agree with other department heads the most appropriate written, verbal and technological methods of communicating different types of information
- P2. Ensure that agreed methods of communication are used clearly, coherently and promptly to provide information about the food and beverages service to other departments
- P3. Communicate appropriate information with other departments and make sure the communication has been delivered and received as intended
- P4. Ensure that other departments have the opportunity to ask questions and checking their understanding
- P5. Ensure sure that communications with other departments have met their purposes
- P6. Present a positive image of yourself and the food and beverages service department

The students will be able to:

- K1. Explain the purpose and benefits of making sure that communication delivers the 'message' in which it is intended to be received
- K2. Describe the methods of communication are available to you
- K3. Describe the different departments with which you might need to communicate and their needs
- K4. Describe the procedure to identify the appropriate methods of communication for different departments
- K5. Describe the structure of your communication so that it is clear and accurate
- K6. Explain the way in which non-verbal communication effects the impact you have on other people
- K7. Describe the procedure to interpret and respond positively to non-verbal communication
- K8. Explain the purpose and benefits of giving other departments the opportunity to ask questions and check their understanding and to respond positively to these
- K9. Describe the purpose and value of presenting a positive image of yourself and the food and beverage services department
- K10. Describe the purpose and benefits for other departments to have a friendly and purposeful way of communicating with them

		K11. Explain types of problems that may occur with contacts – including conflict and aggression – and how to deal with these
B4 Establish and maintain the	The students will be able to:	The students will be able to:
condition of work areas and equipment	P1. Check that all kinds of equipment are working correctly in the kitchen and other work areas	K1. Explain knowledge of equipment, its function and maintenance requirements
Overview	P2. Ensure that all relevant kitchen equipment is maintained and calibrated on a regular basis	K2. Describe knowledge of the work areas, maintenance and refurbishment requirements
This is Competency Standard is about	P3. Ensure that kitchen equipment is being used correctly and efficiently by associates	K3. List the specific items of equipment is in need of maintenance, calibration or replacement
ensuring that kitchen equipment	P4. Ensure that kitchen equipment is replaced as required	K4. Describe when specific work areas are in need of maintenance or refurbishment
and work areas are kept in good order and maintained. It involves	P5. Ensure that work areas are kept in a neat and clean condition at all times and report any maintenance requirements to the appropriate department	K5. Describe procedure to arrange for maintenance or replacement of equipment
communicating with other	P6. Ensure that kitchen areas are refurbished at appropriate and agreed intervals	K6. Explain process to arrange for maintenance or refurbishment of work areas
departments about the need for maintenance, refurbishment,	P7. Organize appropriate staff training activities to promote efficient usage of kitchen equipment and awareness of maintenance requirements	K7. Describe procedure to organize appropriate staff training activities
and keeping appropriate records	P8. Take corrective measures were required to improve the safety of work areas	K8. Describe procedure to take corrective measures where required to improve the safety of work areas
B5 Contribute to the management of	The students will be able to:	The students will be able to:
physical resources	P1. Give relevant people the opportunity to provide information on the resources the team needs	K1. Describe procedure to communicate effectively with managers and associates

Overview

This Competency Standard is about managing the resources for which you are responsible. These resources can be financial resources in the form of a budget or physical resources such as equipment and consumables. It covers recommending the resources you and your team need to meet their objectives. It also covers monitoring and controlling the way in which resources are used

- P2. Make recommendations for the use of resources that take account of relevant past experience and take account of trends and developments which are likely to affect the use of resources
- P3. Make recommendations that are consistent with team objectives, Organizational policies and environmental concerns
- P4. Make recommendations that clearly indicate the potential benefits they expect from the planned use of resources
- P5. Monitor the use of resources under your control at appropriate intervals
- P6. Make sure the use of resources by the team is efficient and takes into account the potential impact on the environment
- P7. Identify problems with resources promptly, and make recommendations for corrective action to the relevant people as soon as possible
- P8. Make recommendations for improving the use of resources to relevant people in an appropriate and timely manner
- P9. Make sure that records relating to the use of resources are complete, accurate and available to authorized people only

- K2. Describe process to develop and argue an effective case for changes in the management of resources
- K3. Explain process to enable people to identify and communicate the resources they need
- K4. Explain the way to encourage others to take responsibility for the control of resources in their own area of work
- K5. Discuss how to analyze team objectives and organizational policies regarding the use of resources
- K6. Describe the organizational procedures for making recommendations on the use of resources
- K7. Explain trends and developments that may influence the future use of resources and how to plan for these
- K8. Describe potential environmental impact of the resources being used
- K9. Describe problems that may occur with resources and howyou can deal with these
- K10. Explain importance of effective management of resources to organizational performance
- K11. Explain importance of keeping accurate records on the use of resources
- K12. Describe procedure to monitor and control the use of resources to maximize efficiency, whilst maintaining the quality of products and services

		 K13. Describe process to analyze the past use of resources, and utilize the results to make recommendations on more effective use of resources in the future K14. Explain relevant people who should be consulted, including associates, colleagues working at the same level, higher level managers or supervisors K15. List type of recommendations, e.g. short term, medium term, long term K16. List types of corrective action, e.g. altering activities, modifying the use of resources, re-negotiating the allocation of
		resources
B6 Contribute to the	The students will be able to:	The students will be able to:
development of recipes and menus Overview	P1. Consider food combinations, flavors and dietary requirements when introducing new recipe and menu suggestions	K1. Describe existing style and policy of the organization in relation to recipes and menu
This Competency Standard is about ways in which you	P2. Calculate ingredient ratios, cooking times and temperatures to produce a recipe in varying quantities	K2. Explain how location and styles of operation can affect proposed menu items
can contribute to the development	P3. Identify suitable supply sources	K3. Describe quality standards required for each recipe item considered
of recipes and menus. You will	P4. Identify methods for presenting, holding and distributing the recipe item	K4. Explain process to assess the quality of potential ingredients
need to take account of the different types of	P5. Cost recipe suggestions taking into account the resources available	K5. Explain how equipment can affect the production of food items
food, customer preferences and expectations, the	P6. Follow organizational procedures for registering and passing on relevant information about the suitability of	K6. Describe factors that need to be considered in selecting presentation, holding and distribution methods

cost of your
development, any
special training
that may be
needed, and
gathering
feedback from
staff and
customers.

- new menu items
- P7. Make suggestions on the layout and presentation of the menu
- P8. Produce recipe suggestions in accordance with the style and policy of the organization, available resources, and the expectations and standards of customers
- P9. Ensure staff have the resources needed to carry out responsibilities in relation to new menu items
- P10. Collect and evaluate feedback from staff and customers

- K7. Describe process to calculate gross profit against the cost of proposed recipes
- K8. Describe how quality of the food can be affected by the choice of supplier
- K9. Explain process to identify and assess the suitability of suppliers or supply sources
- K10. Discuss relevant person(s) to consult for standard recipes
- K11. Explain how staff skills should be assessed prior to proposing new recipes and menu items
- K12. Describe procedure to estimate lead times for the preparation of new menu items
- K13. Explain concept of a balanced diet
- K14. Explain how a balanced diet is important for good health
- K15. Describe types, combinations and proportions of ingredients that make up a healthy dish
- K16. Explain nutritional benefits of minimizing the fat, sugar and salt content of dishes, starchy foods, fruit, vegetables and pulses
- K17. List down healthy flavorings that can be used as alternatives to salt and sugar
- K18. Describe how to record information relating to proposed recipes
- K19. Explain appropriate person to make records of proposed

recipes available to Describe process to carry out and evaluate test runs of K20. recipes K21. Explain when the training may be required to support the implementation of new menu items Describe process to brief staff on new menu items and K22. implementation plans Describe procedure to gain feedback from staff on K23. operational problems which may arise Describe process to allocate resources to staff to enable K24. them to implement new menu items Explain lead times required by organization for the K25. implementation of new menu items Describe the process in which measures should be closely K26. monitored when introducing new items Explain the importance of gaining feedback from K27. customers on new items and methods for doing this

ModuleC: Monitor supplies for kitchen operations

Overview: The aim of this module is to develop knowledge, skills and understanding of monitoring the supplies for food production area

Competency Unit	Performance Criteria	Knowledge and Understanding
C1- Check quality and quantity of food deliveries and other products into store	The students will be able to: P1 Check the expiry date and age of food items.	The students will be able to: K1 explain the importance of checking expiry date
C2- Prepare food order requisitions to meet requirements of food production	P1:Manage food preparation and cooking processes, including knowledge of menus and recipes, methods, tools and equipment, ensuring associates have received proper training, ensuring Chefs de Partie are able to supervise preparation and cooking, to ensure that planned yields are met. P4: Compile and sign off requisition orders for food and other ingredients to meet production levels, including submitting requisitions to stores, negotiating and agreeing deliveries to kitchens, managing problem issues (quantity, quality, timing) P5: Ensure that Chefs de Partie and associates are fully engaged in checking delivery from store meet type, quality and quantity requirements, including checking against requisition sheet for type and quantity. P6: Check quality including appearance (size, shape, color, gloss, age and consistency), texture, flavor, smell Knowledge	K1Knowledge of the kitchen operation, including levels of business, manning levels, recipes and menus; type, quality and quantity of food available for the day's business, including food for regular menus and recipes, food for special events. K2: Knowledge to understand the relationship between food/ingredients, recipes/menus and yield, including yield levels for different food and other items, using yield checklists and organizational guidelines.

and ability for d and approaches to portion control, including cutting, weighing, measuring, counting

P7: Able to agree and monitor finishing and presentation of dishes to ensure that portion control meets the requirements of the food outlet and the kitchen.

P8:Correct and prevent actions for non-compliance with requisitions issued

P9: Prepare estimates for food items required on the basis of orders received Generate food order requisitions to meet the estimated requirements of food Ensure that all requisitions are delivered at appropriate locations and sections for the preparation of food in line with food orders

ModuleD: Monitor the quality of food production

Overview: The aim of this module is to develop knowledge, skills and understanding of monitoring the quality of food production area

Competency Unit	Performance Criteria	Knowledge and Understanding
D1-Check that	The students will be able to:	The students will be able to:
preparation of food meets requirements	P1: Ensure that associates understand the requirements for preparing food and have the correct tools and equipment for preparing food correctly, including observing, questioning,	K1: Check that associates understand the requirements for preparing food.
	encouraging associates to ask questions, providing appropriate support	K2: Check that associates have the correct tools and equipment for preparing food correctly.
	P2: Know the appropriate methods to prepare food for cooking, including; beating, blending, clarification, cleaning, cooling, cutting, defrosting, dicing, dipping, flavoring, grading, greasing,	K3: Check that associates are using appropriate methods to prepare food for cooking.
	kneading, marinating, measuring, mixing, moistening, pan greasing, polishing, portioning, pre washing, proofing, sanitizing, seasoning, sheeting, slicing, sorting, spraying, trimming, and	K4: Check that preparation of food meets quality requirements
	washing.	K5: Understandoperational management systems, including effective implementation of HACCP standards,
	P3: Have the ability to monitor the capability of associates to use preparation methods safely and appropriately, including the ability of Chefs de Partie to sequence multi-stage preparation methods.	inventory controls, costing, menu preparation, execution, food preparation and cooking, recipe implementation.
	P4: Have the ability to of check that preparation of food for cooking meets quality requirements, including for simple and complex dishes	K6: Understand the importance of kitchen layout, including receiving food and other items from stores, preparing food, cooking and finishing dishes, waste disposal, working with hot liquids, dispatching food to food outlets.

D2-

Check that cooking of food meets requirements

The students will be able to:

- **P1:** Understand the preparing food and have the correct tools and equipment for preparing food correctly, including observing, questioning, encouraging associates to ask questions, providing appropriate support
- **P2:** Execute/Understand the appropriate methods for cooking for simple and complex dishes, including dry cooking methods (sautéing, pan frying, deep frying, grilling, roasting, griddling, baking, baking, blind ,baking, scrambling), moist cooking methods (simmering, boiling, steaming, poaching, simmering, boiling, steaming), combination cooking methods (braising, stewing)
- **P3:** Monitor the capability of associates to use cooking methods safely and appropriately, including the ability of Chefs de Partie to sequence multi-stage cooking methods.
- **P4:** Check that cooking of food meets service quality requirements, including for simple and complex dishes.
- **P5:** Ensure that portion control requirements are met, in order to meet guest requirements and expectations, to meet yield and profit expectations
- **P6**: Check that associates understand the requirements for cooking food
- **P7:** Check that associates have the correct tools and equipment to cook .food correctly.
- **P8:** Check that associates are using appropriate methods to cook food correctly.

The students will be able to:

- **K1:** Understand the preparing food and have the correct tools and equipment for preparing food correctly, including observing, questioning, encouraging associates to ask questions, providing appropriate support
- **K2:** Explain and guide on the appropriate methods for cooking for simple and complex dishes, including dry cooking methods (sautéing, pan frying, deep frying, grilling, roasting, griddling, baking, baking, blind ,baking, scrambling), moist cooking methods (simmering, boiling, steaming, poaching, simmering, boiling, steaming), combination cooking methods (braising, stewing)

	P9: Check that the dish has the correct flavor, consistency and quantity. P10: Check that cooking of food meets quality requirements and ensure that portion control requirements are met	
D3	The students will be able to:	The students will be able to:
Check that clear down is carried out efficiently	P1: Observe and check that teams are managing efficient clear downs, including procedures and policies for cleaning and storing equipment, returning food to stores, cleaning and sanitizing equipment and surfaces	K1: Ensure that work areas are cleared of equipment and food productsK2: Ensure that all equipment and surfaces are cleaned and sanitized.
	P2: Monitor procedures for handing over to the next shift, including exchange of information between section Chefs de Partie, transfer of operational information (including levels of bookings) and critical information (including problems with supplies, equipment, guests" special requirements) Knowledge of communications for handing over to next shift, including verbal (between colleagues) and in writing (completing and reading kitchen logs), using appropriate technical language	K3: Ensure that all surplus food, equipment and materials are returned to the appropriate department.K4: Ensure that the team hands over to the next shift if appropriate

ModuleE: Supervise the delivery of effective kitchen service to food service team

Overview:The aim of this module is to develop knowledge, skills and understanding of supervising the delivery of effective service to food service team

Competency Unit	Performance Criteria	Knowledge and Understanding
E1-Develop and maintain	The students will be able to:	The students will be able to:
positive working relationships between kitchen and food service teams	P1: Have the ability to use innovative methods to improving relationships with the food service team, including team meetings and team building exercise, developing working groups, developing team members, recognizing and valuing contributions from associates in kitchen and food outlet teams, creating and supporting a meaningful and needed work atmosphere, being flexible to change, developing expectations and recognizing achievements	K1: Know the methods of communication to meet kitchen needs, including written, verbal, by telephone (or similar), guest's order check, internal memo, departmental log book; body language, visual signs Ability to adopt appropriate styles of communication, including urgent, non-urgent, difficult, routine, using technical and social language appropriately
	P2: Conduct own self in a way that promotes a positive image of self and own section Adapt behavior to take into account the food service team's methods of communication and working Work in a way that promotes trust and respect Listen to requests and adhere to any promises made	K2: Communicate in a timely manner, for e.g. the possibility of not being able to provide required dishes to the guests; such information must be relayed to the colleagues in a timely manner.
	P3: Have the ability to manage positive working relationships between kitchen and food service teams, including listening to requests, promoting excellence in service delivery, adhering to any promises made in a timely manner, celebrating achievements.	K3: Explain the importance of conduct that promotes a positive image of own self and the organization including leading by example, encouraging and motivating associates to develop and demonstrate good conduct in their own work and with others.
	P4: Have the ability of to share information with colleagues, including adding value to working environments, sharing information when appropriate and useful to the organization; ways to do this, including formally and	K4 : Know the organizational requirements for recording information relating to guests, including formal and informal, maintaining logs in both departments, negotiating and agreeing information

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	informally, verbally and in writing	that needs to be recorded.
	P5: Take appropriate steps for skill training and motivation of associates to increase productivity, including remedial training, training for new skills, professional development of associates	
E2- Ensure that the kitchen	The students will be able to:	The students will be able to:
team deliver effective service to food service team at all times	P1: Plan work, including identifying and arranging supplies, calculating staffing levels from business information and preparing Rota's accordingly, allocation of duties, timing, briefing staff, in order to deliver a quality service to the food service team.	 K1: Ensure that kitchen team plans, prepares and organizes production of food with due attention to the needs of the food service team. K2: Ensure that service delivery to food service teams is maintained during very busy periods and
	P2: Ability to have reliable and fast information for the food	unusually quiet periods.
	service team and the organization, including identifying, agreeing and using appropriate channels of communication.	K3: Ensure that service delivery to food service teams is maintained when systems, people or
	P3: Reorganize work to respond to unexpected additional workloads, including negotiating with Chefs de Partie,	resources have failed
	redirecting the efforts of different sections or teams Knowledge to communicate feedback to and from the food service team to others, including formally and informally,	K4: Consistently meet the expectations of the food service team.
	using social and technical language as appropriate, discussing and negotiating with food outlet Captains and Restaurant Managers, responding appropriately to the food service team when they provide feedback about the products or services being provided	K5 : Understand the expectations of food service teams, including delivery of quality dishes, in the agreed manner, at the agreed time; anticipating the needs of food service teams and responding accordingly.
	P4: Supply accurate guest service information to others using the most appropriate method of communication, particularly with regard to special requests, composition of dishes, potential allergies Knowledge of	

E3-Solve problems for food	organizational procedures and systems for delivering service to the food service team, including workflows, managing equipment for presentation, presenting dishes in the agreed manner, managing timing, alerting the food outlet team where problems may occur or have occurred. The students will be able to:	The students will be able to:
service team	P1: Improve working relationships with the food service team by solving problems, including staffing, resources, food (quality and quantity), timing P2: Negotiate with and reassure the food service team while their problems are being solved, including keeping the team and/or Individual associates informed in a positive and clear manner, including informing them of steps being taken to solve any production or service problems, prompt and polite advice to food service associates, ensuring the Captain is aware of the situation and monitors it. P3: Repeat service problems for the food service team, including quantity and quality of food, timing and speed of service, temperature of food, problems with food check P4: Deal with and avoid repetition of a repeated guest service problem, including better briefing, more staffing, changes to the menu, changes to workflow patterns and procedures, better working practice, additional training. P5: Work with others to select the best option for solving a repeated service problem, balancing the expectations of the food service team with the needs of the organization P6: Solve problems with service systems and procedures	K1: Respond positively to service problems for the food service team following organizational guidelines. Solve service problems for the food service team within own sufficient authority. K2: Work with others to solve service problems for the food service team, keep the food service team informed of the actions being taken and check that they are comfortable with the actions being taken K3:Identify repeated service problems for the food service team and options for solving them.

feedback of kitchen service	P1: Use techniques to analyze and interpret feedback on the	K1: Collect and record feedback on the
E5- Gather information on	The students will be able to:	The students will be able to:
	P5: Maintain service reliability improvements by monitoring guest service responses	
	P4: Ensure merits and costs of proposed action to improve service to guests including ways to present action plans and reports to show recommendations	
	P3: Initiate improvements in (own) area of responsibility and performance, including personal targets, development of leadership skills, guiding and advising other associates.	
	including setting SMART targets (Specific, Measurable, Achievable, Realistic and Time-bound), in order to plan and implement improvements based on data analysis	K4: Describe the research tools, including guest satisfaction surveys, quality audits, historical analysis, and personal initiatives as appropriate.
	graphs, qualitative feedback by tracing themes, quantitative feedback by carrying out spreadsheet analysis Ability to control the course of action from the analysis of data,	K3: Recommend service reliability improvements from guest surveys and feedback
	formal and informal discussions with colleagues and team members P2: Analyze data from appropriate sources, including subjective and objective data, using charts, tables and	K2: Use a variety of investigative and research tools to determine the quality of service provided. Improve service standards by setting targets of achievement initiated by data collected.
for food service team	P1: Check the sources of information, including formal and informal sources, direct comments from guests, from associates; guest comment and complaint forms, ideas from	K1: Actively use comments and guest feedback to establish reliability/quality of service provided to guests
E4- Improve service reliability	The students will be able to:	The students will be able to:
	taken to solve specific problems	
	that might affect the food service team before they become aware of them Inform managers and colleagues of the steps	

and opportunities for	effectiveness of kitchen service to food outlet teams, in	effectiveness of guest service.
improvement	order to identify opportunities for further improvement,	
	including reviewing, editing, analyzing and reporting findings	K2: Explain the importance of feedback on the effectiveness of kitchen service to food outlet
	P4: Analyze and interpret feedback and sharing findings with	teams, including the extent to which the kitchen
	others, including qualitative feedback by tracing themes,	team has met or exceeded food outlet needs and
	quantitative feedback by carrying out spreadsheet analysis	expectations, gaps in provision, capacity for
		improvement.
	P5: Know the appropriate formats for presenting these	
	opportunities to the management team, including formal	K3: Summaries the advantages and disadvantages
	report, informal discussion, presentation	of the effectiveness of guest service
	P6: Use analysis and interpretation of feedback on the effectiveness of guest service to identify opportunities for	K4: Use analysis and interpretation of feedback on the effectiveness of guest service to identify
	further improvement	opportunities for further improvement

Module F: Manage comments and complaints relating to food production.

Overview: The aim of this module is to develop knowledge, skills and understanding of managing comments and complaints related to food production

Competency Unit	Performance Criteria	Knowledge and Understanding
F1-Manage comments	The students will be able to:	The students will be able to:
relating to food production	P1: Managecomment on the range of products and services provided by the organization, including menus, dishes, food and beverage service, kitchen	K1: Define process of gathering feedback from different channels and record for further improvement in system
	service provided to food outlet team.	K4: Elaborate how tomonitor the food production team to ensure improvement based on feedback from various
	P2: Utilize the channels of feedback, including verbal comments, written feedback, feedback from senior management; formal and informal comments	sources.
	P3 : Develop good relationship with food service team to get regular verbal feedback; ask guests for feedback during food service.	
	P4: Ensure that written guest feedback is collected and discussed with team.	
F2-Manage complaints	The students will be able to:	The students will be able to:
relating to food production.	P1: Handle different types of kitchen complaints, including not asking for help, not working together as a team, not providing sufficient support,	K1: Gather sufficient information to enable assessment of the nature and severity of the complaint
	P2: Recognize the level of seriousness of a complaint, including format, tone of language, visual	K2: Respond to the person making the complaint if the complaint cannot be resolved within required timescale, report any complaints that are outside own authority to
	clues; developing an appropriate response.	deal with to the appropriate person.

P3: Seek further information where necessary, in order to fully investigate the complaint.

P4: Handle complaints involving service recovery methods, including anticipating the need for recovery, quick decision making, delegating responsibilities, providing training.

P5: Avail the sources of information and advice for responding to complaints within the organization, including verbal sources (other colleagues), written sources (menus, recipes, kitchen and/or food outlet logs, the internet)

P6: Analyze difficult/sensitive situations/issues, including guests who are upset and emotional, incidents involving or spoiling a special occasion, incidents that may lead to disciplinary procedures; aiming always for a positive and creative response.

P7: Use ethical standards, including ensuring that all behavior and operations are fair, honest, not detrimental to the business or its guests

K3: Make appropriate notes and record of the complaint and the actions taken. Identify any changes to the organization'sprocedures which are necessary to avoid future similar complaints.

K4: Comply with legal requirements, industry regulations, including ethical standards and health and safety, organizational policies and professional codes.

K5: Know the limits of own authority and the action required if a complaint is beyond own authority to handle, including gathering sufficient relevant information, identifying the appropriate colleague to refer to, ensuring details of the complaint are explained fully

K6: Knowledge of organizational procedures for gathering information and responding to complaints, including responding within a certain time limit, recording the comment including who made it, when, in what format; recording the response given, by whom, in what format

Module G: Monitor health and safety issues in food production areas.

Overview:The aim of this module is to develop knowledge, skills and understanding of monitoring health and safety issues in food production areas

Competency Unit	Performance Criteria	Knowledge and Understanding
G1. Ensure that all kitchen associates follow	The students will be able to:	The students will be able to:
organizational requirements for health and safety	P1: Effectively implement HACCP (Hazard Analysis and Critical Control Points) standards	K1: Assess the risks in kitchen environments
,	,	K2: Check the extent to which all associates are aware of
	P2: Analyze the benefits of risk assessment	and follow health and safety requirements in line with organizational requirements
	P3: Understand food safety and hygiene practices	
		K3: Ensure that associates follow safe working practices at
	P4: Observe and check that associates know and	all times
	understand methods to deal with emergency.	K4: Monitor the extent to which associates identify any
	P5: Complete records as required to demonstrate	hazards or potential hazards and deal with these
	that section team follows health and safety requirements.	correctly
	'	K5: Monitor the reports made by associates on any
	P6: Advise associates of the sources of information about health, hygiene and safety in the food outlet,	accidents or near accidents
	including Standard Operating Procedures for food	K6: Monitor the way that associates practice emergency
	outlet, manuals, data sheet and instructions from manufacturers and suppliers, websites, training	and security procedures correctly
	materials	K7: Ensure that appropriate records are completed as required to demonstrate that section team follows health
	P7: Check food safety when storing, preparing and cooking food.	and safety requirements
	P8: Know whatfood poisoning is; including	
	Chemicals, viruses, moulds, physical contaminants.	

G2. Monitor efficient and	The students will be able to:	The students will be able to:
effective use of kitchen		
equipment	P1: Maintain equipment, including its function and	K1: Know the maintenance, calibration or replacement
	maintenance requirements; and work areas,	requirements for specific items of equipment, including following manufacturer's requirements
	P2: Ensure that all equipment is working correctly in own section of the kitchen	
	P3: Observe and check the use of equipment by associates	
	P4: Respond to faulty equipment, including trapped hands or fingers, impact of a heavy object, contact with hot equipment, faulty electrical equipment, inappropriate use of equipment	
	P5: Arrange for appropriate maintenance for all equipment available in own section of the kitchen on a regular basis	
	P6: Ensure that appropriate equipment is properly calibrated according to operating instructions in own section of the kitchen	
	P7: Check that associates are using equipment correctly, efficiently and effectively in own section of kitchen	
	P8: Take corrective action where required to improve the safety of work areas.	
C2 Maintain and marks	The students will be able to:	The students will be able to:
G3- Maintain and monitor the kitchen cleaning	P1: Maintain cleaning, including encouraging safe	K1: Explain importance of cleaning

programme working methods, removing particles of food, **K2:** Knowledge of HACPP and other guidelines for the safe reducing the risk of contaminating food, helping to use of cleaning tools and materials, including specialist prevent accidents, reducing risks from pests, chef's uniform, appropriate storage of tools and materials, keeping the food outlet environment pleasant particularly for hazardous chemicals **P2:** Check the functions of the cleaning program, including working stations that are clean, cleared and sanitized; fixtures that are clean, cleared and well maintained; equipment that is clean and ready to useroutes around kitchen workflow that are clean and cleared **P3:** Ensure that all associates understand their role in undertaking cleaning duties P4: Monitor the number of associates to undertake the cleaning programme effectively **P5:** Observe and check that associates have the cleaning tools and materials they need to undertake cleaning duties for their area of work **P6:** Check that there are no hazards present that would affect the cleaning programme P7: Observe and check that associates are using cleaning tools and materials safely, effectively and efficiently **P8:** Monitor appropriate checklists to ensure that

the cleaning programme has been completed correctly and according to organizational standards.

Module H: Monitor and control kitchen costs and waste.

Overview: The aim of this module is to develop knowledge, skills and understanding of monitoring and controlling cost and waste

Competency Unit	Performance Criteria	Knowledge and Understanding
H1-Check that food items are	The students will be able to:	The students will be able to:
stored at the correct temperature	P1: Ensure associates understand the correct temperatures, locations and procedures for storing raw and cooked foods	K1: Explain associates to understand the correct temperatures, locations and procedures for storing raw and cooked foods
	P2: Ensure associates understand the procedures for avoiding the risk of cross-contamination	K2: Brief associates to understand the procedures for avoiding the risk of cross-contamination
	P3: Observe and check that all items stored in walk- in chillers/freezers are tagged in line with organizational requirements	K3: Define the storage of raw and cooked foods in line with correct locations, temperatures and procedures
	P4: Observe and check that all walk-in chillers/freezers are kept neat and clean	
	P5: Monitor the storage of raw and cooked foods in line with correct locations, temperatures and procedures	
	P6: Monitor the completion of appropriate checklists to record the monitoring of food storage	
	P7: Ensure that an appropriate inventory is maintained of foods stored in walk-in chillers/freezers	
	P8: Monitorrecords to check inventory of foods stored	

H2-	The students will be able to:	The students will be able to:
Check that kitchen sections		
are working to requirements	P1: Use restaurant bookings, banquet sheets and	K1: Understand how to manage and control food costs,
and not overproducing	other	including making a profit, breaking even, subsidized
	sources of information to identify food preparation	
	requirements	K2: Calculate costs, including food costs, gross
		profits, profits as percentages
	p2: Monitor the availability of food items within the	
	kitchen	K3: Set targets, including calculating selling prices needed
		to achieve target gross profits
	P3: Monitor the supply of food items and other	
	products from the stores to support food production	K4: Know the need to monitor food costs, including
	in line with requirements	sourcing and purchasing good quality food commodities,
		monthly market survey; controlling commodities; accurate
	P4: Ensure that associates understand the quantity	weighing, measuring and portion control; preparation,
	and quality of dishes to be prepared and cooked	cooking losses and wastage control.
	P5: Ensure that associates follow organizational	
	guidelines on weight and portion control	
	P6: Take necessary steps to address problems with	
	the quantity and quality of dishes prepared and	
	cooked	
H3- Check that all sections	The students will be able to:	The students will be able to:
are managing kitchen waste effectively	P1. Identify opportunities for reducing waste	K1. Describe procedure to recognize opportunities for waste reduction, reuse and recycling through design
	P2. Follow organizational policies and procedures for managing and reducing waste	and targets to comply with legal and/or organizational requirements
	P3: Dispose of waste in line with waste management procedures	K2. Explain how to establish current levels of waste for

	P4:Identify the roles and responsibilities to support waste minimization P5: Identify training needs and training for those responsible for reducing waste	activities undertaken by the organization K3. Explain process to assess the effectiveness of waste management systems K4. Report potential barriers that may limit waste avoidance and reduction K5. Describe process to ensure measures for managing waste meet with legal requirements
H4-	The students will be able to:	The students will be able to:
Ensure that kitchen waste products are disposed of following correct procedures	P1:Manage types and causes of waste, including wet and dry, caused by natural usage, poor management of perishable food items, overcooking or burning food items and dishes, poor or incorrect use of cleaning materials, damage caused to tools and equipment by incorrect use.	 K1.Observe and check that waste is segregated at production level, including wet waste, dry waste. K2.Monitor and ensure that waste is as minimum as possible and ensure that every section is disposing of waste in line with organizational guidelines and health, safety and hygiene regulations.
	 P2. Supervise clearance of waste areas, including properly fitting lids for waste bins, use of disposable sacks, not overfilling bins, regular emptying and cleaning of bins. P3. Manage waste, including ensuring that associates identify opportunities for reducing and disposal of waste, follow organizational policies /procedures. P4. Establish and monitor current levels of waste for activities undertaken by the organization, including assessing and recording levels of waste, by observation, questioning, assessing productivity and output, yield data. 	 K3. Guide team on different preparation and cooking methods to avoid excessive waste K4:Define principles of waste management, including meeting food hygiene regulations, preventing contamination of service areas, avoiding pest infestation, reducing accidents and fire risks

Module I:Monitor delivery of food production into service areas

Overview:The aim of this module is to develop knowledge, skills and understanding of monitoring delivery of food production into service areas

Competency Unit	Performance Criteria	Knowledge and Understanding
I1- Check that food has been presented as intended	The students will be able to:	The students will be able to:
	P1 . K1: Ensure that the final presentation of dishes is in line with organizational requirements and guest needs. Identify and rectify any gaps in presentation and delivery of dishes	K1 : Understand entire kitchen operation and service procedure Knowledge of the importance of following current culinary trends and methods, including technological advances, reliance on pre-prepared foods to
	P2 : Ensure that procedures are being followed to achieve best presentation of all dishes in all kitchen	cut on-site costs, recycling and energy consumption issues, the visual appeal of food outlets, levels of staff usage.
	outlets (e.g. cold kitchen, hot kitchen, bakery kitchen)	K2 : Explain the importance of final presentation of dishes being in line with organizational requirements and guest needs, including meeting guest requirements and
	P3 : Ensure consistent inspection of food preparation, cooking and presentation	expectations, meeting organizational standards, identifying and rectifying any gaps in presentation and delivery of dishes.
	P4 .Perform consistent inspection of food preparation, cooking and presentation, in order to manage professional and organizational standards, identify the need for additional or remedial training	
	P5 : Establish and monitor processes to check that food presented for service is of the type, quality and quantity required by the guest	
	P6 : Discuss feedback on food production with appropriate colleagues and agreeing on improvements	

		The students will be able to:
I2- Check quantities of food	The students will be able to:	
are as required and intended		K1: Identify the daily food preparation requirements
	P1:Check the quantities and portions of dishes in	
	line with organizational requirements and guest	K2 : Ensure that food is produced as per recipes and
	needs, including the impact on costs, guest perceptions, identifying and rectifying any gaps in	according to organizational portion controls
	quantities of dishes produced, including cooking	K3 : Explain the procedure of checking food presented for
	extra dishes when required, keeping guests	service is of the type, quality and quantity required by the
	informed of any delays	guest
	P2 : Ensure that food is produced as per recipes and according to organizational portion controls (including set weight per person, number of portions per dish) and what these controls are, including set weight per person, number of portions per dish	K4 : Ensure that each section is minimizing waste in line with organizational requirements
	P3 : Check that food presented for service is of the type and quantity required by the guest, including	
	by observation, checking food order checks	
I3-Check that food is served	The students will be able to:	The students will be able to:
at correct temperature	P1: Manage systems including effective	K1 : Ensure that associates understand the correct
	implementation of HACCP standards	temperature for the service of different dishes
	P2 : Hold and serve hot food, including pre-heating holding equipment, not using the equipment to reheat food, checking the equipment regularly if hot	K2 : Monitor that dishes are presented and maintained at the appropriate temperature
	water is used (including topping up with hot water, not cold), keeping food fully in lit areas when heated lights are used; using a temperature probe to check	K3 : Ensure that all food storage areas are maintained at the required temperature
	internal temperatures	K4 : Ensure that food transportation equipment is maintained at the correct temperature

P3: Check that food presented for service is of the type, quality and quantity required by the guest (including warmers, servicing trolleys)

P4: Monitor the correct temperature for the service of different dishes, maintaining food storage areas and food transportation equipment at the required temperature, including warmers, servicing trolleys

P5: Identify problems with temperature of food, including faulty equipment, poor service delivery, lack of training Ability to rectify problems with temperature of food, including reheated the where appropriate, disposing of food and re-cooking dish where appropriate, monitoring issues relating to potential food safety and food poisoning due to poor temperature controls

P6: Discuss feedback on food production with appropriate colleagues and agreeing on improvements

K5:Identify and resolve any problems in temperature maintenance

ModuleJ: Support the professional development of the kitchen team.

Overview:The aim of this module is to develop knowledge, skills and understanding of Support the professional development of the kitchen team

Competency Unit	Performance Criteria	Knowledge and Understanding
J1- Contribute to the development of kitchen	The students will be able to:	The students will be able to:
teams and individuals	P1 : Identify development needs for kitchen individuals and teams accurately, including individual personal objectives, team objectives, development	K1 : Contribute to the identification of development needs for kitchen individuals and teams accurately
	and retraining objectives	K2 : Ensure that the development needs identified are consistent with kitchen team objectives and organizational
	P2 : Use sufficient, reliable and valid information, in order to plan effectively, to maximize opportunities,	values
	to add value to the organization's goals	K3 : Ensure that contributions to the planning process reflect the identified development needs of all those
	P3 : Present the developmental needs to kitchen associates in a way which is likely to influence their	kitchen associates under own responsibility
	decision-making positively, including providing guidance, support and motivation	Agree ideas with individual kitchen team members
	P4: Manage kitchen team development to the continuing effectiveness of the organization,	K4 : Contribute to development activities to support kitchen team objectives and plans
	including own role and responsibilities in contributing to this process, developing and securing support from kitchen associates, seeking contributions to the development process from kitchen associates	K5 : Take into account the work activities, learning abilities and personal circumstances of individual kitchen team members
	P5: Collect and validate relevant information needed to identify kitchen development needs, including informally from associates, formally through guest	K6 : Encourage and use feedback from those taking part in the activities to improve own future contributions to development activities
	surveys, job appraisals	K7 : Contribute to the assessment of kitchen associates

	December 1911 in the second	
	P6: Focus on kitchen team objectives and	against development objectives
	organizational values, including delivering excellent	
	food service and guest service, which have a bearing	K8 : Provide information about assessments to authorized
	on development needs, including development	people only, in the required format and to agreed
	opportunities, training and re-training needs	deadlines
	P7 : Analyze different decisions whether kitchen	
	development needs are consistent with	
	organizational objectives and values, including	
	identifying and defining development needs,	
	evaluating these against organizational objectives,	
	prioritizing development	
	P8 : Assess kitchen associates against development	
	objectives using clear, agreed criteria and sufficient,	
	valid and reliable information, including job	
	appraisals, feedback from guests and	
	other associates	
	other associates	
	P9 : Take account of the kitchen work activities of	
	associates, their learning abilities and personal	
	circumstances when agreeing ideas with individual	
	kitchen team members	
J2-Contribute to the provision	The students will be able to:	The students will be able to:
of required kitchen associates		
or required kitchen associates	P1: Present suggestions for selection effectively,	K1: Provide information that is complete, accurate and
	based on sound information, including known	supports the fair assessment of kitchen associates
	capabilities, job descriptions, performance appraisals,	
	training schedules and review	K2 : Make suggestions for the selection of kitchen
		associates that are based on objective assessments of the
	P2: Communicate effectively with the range of	information against agreed selection criteria
	kitchen associates involved, including verbally and in	
	writing, using technical language appropriately	K3:Make suggestions for selection that are clear and
		accurate

	P3: Use methods to assess and select kitchen	K4 : Make suggestions available only to authorized people
	associates that meet organizational requirements	
		K5 : Handle communications with kitchen associates in a
	P4: Confidential information during selection	manner and at a level and pace appropriate to their needs
	processes including the kinds of information that may	
	be made known to associates	K6 : Make sure records of own contribution to the selection process is complete, accurate, clear and meet
	P5: Brief the importance of keeping accurate,	organizationalrequirements.
	complete and clear records of own contributions to	organizational equilibrius.
	the selection process, in order to support.	
	the selection process, in order to support.	
	P6 : Assess the range of methods which may be used	
	for the assessment and selection of staff, including	
	formal and informal, and the relative advantages and	
	disadvantages of these for the team	
	P7 : Asses possible contributions to the assessment	
	and selection of staff, including contributing to	
	appraisals, providing formal and informal feedback to	
	the kitchen associate, to the HR department	
	P8 : Make fair and objective assessments against	
	criteria during the selection process	
	·	
J3-Lead the work of kitchen	The students will be able to:	
teams and individual	P1 : Have the ability to the importance of effective	The students will be able to:
associates to achieve	communication when explaining work plans and	
objectives	allocations, including clear explanations, using	K1 : Plan the work of kitchen teams and individuals Involve
	technical language, ensuring associates have the	the kitchen team and individuals when planning their work
	opportunity to ask questions	
	P2 : Have the ability to the importance of the	K2 : Present work plans in a way that gains the support and
	associate being clear about the purpose of the work	commitment of those
	to be done, including communicating this effectively	involved
	to those involved, understanding role and	

responsibilities

P3: Have the ability to regularly review work, using own observations, job descriptions and evaluations, training schedules and reviews, in order to manage time, the achievement of objectives, provide support and guidance

P4: Have the ability to assess the on-going work of kitchen teams and individuals, including the associate's role and responsibilities in relation to this, reviewing and revising objectives in order to deliver an effective team effort

P5: Have the ability to provide clear and accurate feedback to team members on their performance, including the associate's role and responsibilities in relation to this, reviewing the associate's own objectives and modifying them if required

P6: Have the ability to provide team members with the opportunity to contribute to the planning and organization of their work, in order to manage the whole team effort, motivate the team, support effective team working

P7: Have the ability to provide opportunities to team members to assess their own work, including ways to encourage and enable this involvement, identifying for the

associates the benefits of doing this

P8: Have the ability to motivate team members and gain their commitment by providing feedback, in order to maximize their own effort, help them to achieve their personal objectives and contribute to the team effort

P9: Have the ability to know the importance of good

K3: Assess the work of kitchen teams and individuals

K4: Provide both positive and negative feedback to kitchen teams and individuals on their work

K5: Review the work of the kitchen team and individuals on a regular basis

K6: Provide support for continuous improvement for kitchen teams and individuals

communication skills when providing feedback on work and performance, including adopting a positive approach, using technical and social language as appropriate, being supportive, encouraging the associate to ask questions

P10: Have the ability to provide positive feedback to individual associates and the kitchen team, including choosing an appropriate time and a place to give feedback.

P11: Providing feedback in a way which encourages team members to feel that the associate respects them, the importance of being encouraging when providing feedback to team members and showing respect for those involved

P12: have the ability to provide constructive suggestions on how performance can be improved, in order to maintain commitment and maximize the individual/team effort

P13: have the ability to give those involved the opportunity to provide suggestions on ways to improve their work, including ensuring they feel part of the team and that their contribution is valued

P14: Have the ability to plan work activities and the associate's role and responsibilities in relation to this, including matching activities to each associate's job role and capabilities, challenging and stretching associates, developing realistic and achievable work plans for teams and individuals both in the short and medium term

J5-Contribute to the	The students will be able to:	The students will be able to:
identification and implementation of sales development activities for food and beverages service	P1 : Have the ability to develop and implement sales development activities, in order to add value to the organization's objects, to contribute to profitability	K1 : Support the management team in establishing clear sales development activities for the organization
	P2 : To know of the importance of creativity and innovation in sales development activities, including responding to trends, experimenting with new	K2 : Assist in preparing a sales plan that identifies and prioritizes sales development activities that are consistent with the vision of the organization
	approaches and ideas to support food and beverage sales	K3 : Ensure that the plan is flexible and open to change
	P3 : Delegating responsibility and allocating resources to support implementation of sales development activities, including to different departments	K4 : Discuss and agree who should be responsible for implementing sales development activities and then allocate resources effectively
	(including the kitchen), allocating time, funding, materials	K5 : Agree with senior colleagues measures for monitoring and evaluating performance against sales development activities
	P4 : Have the ability to develop measures and methods for monitoring and evaluating performance against the implementation of sales development activities, including establishing clear monitoring and	K6 : Gain the commitment of associates for the implementation of sales development activities
	evaluation criteria, establishing appropriate timelines	K7 : Bring together the needs and expectations of associates with what is required of them to implement
	P5 : Have the ability to understand the market in which the organization works, including the guest base (leisure, business, combination; actual and potential guests), location (city-center, rural), size of	sales development activities
	P6: To Know the needs and expectations of actual and potential guests, including level and speed of	

	service and attention, range of products	
	P7 : Have the ability to understand actual and	
	potential competitors and partners, including what	
	they offer, their competitive edge	
	P8: To know the new and available opportunities for	
	sales development activities, including new products	
	(dishes, menus, beverages), new services (type of	
	food service)	
	P9 : To know the needs and expectations of	
	colleagues and other key stakeholders, including	
	associates within own kitchen team, other	
	departments, stakeholders in the organization	
	(managers, backers, shareholders)	The students will be able to
I6- Prepare, deliver and	The students will be able to:	The students will be able to:
evaluate training sessions for	P1 : Have the ability to analyze the purpose of and	K1 : Prepare appropriate kitchen training plans and
kitchen associates and teams	necessary outcomes from the training session,	materials Produce specific aims and objectives for the
	including personal, departmental or organizational	session
	objectives, new or corrective/remedial training	
	P2 : Have the ability to deliver the session, including	K2 : Identify the resources needed to deliver the session
	on and off the job, single sessions, series of training	Select appropriate methods to delivery training
	sessions	
		K3: Ensure all learning materials are available
	P3: Have the ability to appropriately use of	
	technology-based delivery and e-learning, including	K4 : Deliver kitchen training to individuals or groups
	reducing the costs associated with delivering training,	
	increasing the effectiveness of the training	K5 : Use a range of appropriate techniques and activities
	environment, helping training to contribute to	throughout the session, including technology-based
	organizational goals	learning
	D4: Have the ability to deliver the session which most	K6 : Carry out assessments at appropriate points to ensure
	P4 : Have the ability to deliver the session which meet	No. Carry out assessments at appropriate points to ensure

the aims and objectives of the session, including practical activities, role plays, case studies, live onthe-job training

P5: Have the ability to plan appropriately for the training session, including teaching and learning methods, aims and objectives; topics; variety of methods; timing; resources; checks on learning, resources and assessment methods

P6: Have the ability to select and use an appropriate range of methods and resources to support delivery of the training session, including teacher centered (lecture, explanation, demonstration); learner centered (goal setting, self-direction, problem solving, negotiation, discussion, presentation, journals)

P7: Have the ability to manage the training process, including following the plan; supporting learners; accommodating learning preferences; barriers to learning; independent working; feedback; managing group dynamics; differences; inappropriate behavior; ensuring that the methods chosen will promote equal opportunities and access

P8: Have the ability to review the effectiveness of the training session, including sources of feedback (learners; self; other stakeholders; informal and formal checks)

P9: Have the ability to determine the strengths and weaknesses of the training session, including achievement against targets; feedback from

that learning has taken place

K7: Evaluate the effectiveness of training for kitchen associates and teams

List of Tools and Equipment

Preparation equipment

20 sets of (different) knives, peeling knives, carving knives, chef knives, etc.

3 graters

5, measuring scale

5 sets of Measuring Cups

5 sets of Measuring Spoons

2 refrigerators (maintain temperature from 3 to 5 degrees)

2 freezers (maintain temperature from -18 to -20 degrees), to -20 degrees)

12 (3 each), chopping boards (different colors – refer to HACCP regulations)

Utensils

15 (5 each), pans (large, small, medium)

15 (5 each), bowls

5 sets measuring spoons

10 forks

1 bread slicer

2 (1 each), mixers (large, small)

2 blenders

2 toasters

5 tin openers

5 peelers

1 potato cutter

3 choppers

1 mincing machine

1 bone saw cutters

1 patties maker

2 beaters

2 mashers

20 baking trays

Cooking equipment

- 8 burners /stoves
- 1 each ovens (convection oven, deck oven)
- 1 microwaves oven
- 1 grill
- 1 tilting pan (Optional)
- 1 steamer
- 1 salamander
- 1 Panini machine
- 1 blender heavy duty
- 20 bread pans
- 20 bun pans
- 20 baguette pans
- 2 juicers
- 1 juice extractor
- 1 deep fryer

Presentation equipment

- 20 plates
- 20 platters
- 20 silver salvers
- 20 serving dishes
- 20 sauceboats

Details of requirements, including food check from food outlet

Fire, first aid and safety equipment

1 example copy of food safety guidelines

1 example copy of HACCP standards

5 sets of equipment and materials for washing hands, including sanitizing soap, suitable wash basin, hand towels Illustrative range of emergency notices

1 set of fire equipment, including the provision of fire exits, fire doors, fire extinguishers, alarm systems, emergency lighting, fire safety and exit signs

1 set of first aid equipment: Food safety plasters, in a variety of different sizes and shapes; small, medium and large sterile gauze dressings; sterile eye dressings; triangular bandages; crêpe rolled bandages; safety pins; disposable sterile gloves; scissors; alcohol-free cleansing wipes; tape; distilled water, for cleaning wounds and as an eye bath

1 example copy of logbooks for recording accidents and incidents

Cleaning equipment

5 sets of small cleaning equipment to use for different tools and equipment, including cloths, dusters, mops, brushes, buckets

1 set large cleaning equipment, including dishwasher, jet washer, wet and dry vacuum cleaner

1 set of tools and equipment for disposing of waste, including waste disposal units, recycling bins, garbage drums on wheels (foot operated) with garbage bags included

Other materials

- 1 example copy Bookings diary
- 1 example copy Cost reports
- 1 example copy Daily event sheets
- 1 example copy Emergency notices
- 1 set of equipment for contacting security, including telephones and other electronic devices
- 1 example copy requisitions records and pads for developing new requisitions from stores
- 1 example copy Job descriptions and appraisals for team associates
- 1 example copy Record of allocated duties and tasks
- 1 set of example regular and à-la-carte menus
- 1 example copy Rota for associates on duty
- 1 example copy Standard operating procedures for kitchen operations
- 1 example copy Tagging and logging materials
- 1 example copy Weekly consumption reports
- 1 example copy Yield values checklists

Uniform for each student (may be purchased by students)

1) Black trousers 2) White chef's jacket 3) White chef's cap 4) White neckerchief 5) White apron 6) Disposable gloves 7) Food thermometer

List of Consumables

Perishable commodities (Quantities as per desired result)

- Vegetables, including carrot, zucchini, green beans lady finger, mushrooms, potatoes
- Meat, poultry and fish, including beef, lamb, mutton, sausages, fish
- Fruit and salad ingredients, including lettuce (all types), tomatoes, cucumber, green and black olives, parsley, coriander, lemon, oranges, apples, mangos, bananas
- Bread ingredients, including sandwich bread, Panini's, sandwich fillings
- Eggs, butter, milk, cheese, fresh cream

Non –perishable commodities(Quantities as per desired result)

- Pasta and rice, including pasta (farfalle, fettuccini alfredo), rice (plain rice, biryani, basmati, pilau)
- Grains, pulses, white lentils, chick peas
- Bread ingredients, including flour, dry yeast, cooking salt, water, sugar, raisins, walnut, cinnamon, baking powder, brown sugar, icing sugar, vegetable ghee for pan greasing, sesame seed
- Sweet dish ingredients, including pastry, flour, chocolate, vanilla
- Herbs, spices, seasonings and other sundry ingredients, including aniseed, baking powder, balsamic vinegar, Barbecue sauce, basil,bay leaf (taz patta),beans,black pepper powder, black pepper whole, brown flour,brown sauce, brown sugar, chicken powder, chili sauce, chocolate differentin color, cinnamon,cooking salt, coriander powder, corn flour, dry herbs, dry nuts,dry oregano,dry yeast, extra virgin olive oil, fine flour, flour, food color, gram masala, hot sauce, icing sugar, nutmeg (jafel), mace (javatri), lemon juice,),lentils, lightolive oils,mayonnaise, meat tenderizer, mustard sauce, mustard powder, olive oil, olive oil extra virgin, olives different colors, onion powder, oyster sauce,pickle, raisins, red chili crush, rice flour, sesame oil, sesame seed, soya sauce, sugar, tabasco sauce, tahini sauce,tomato ketchup, tomato paste, tomato sauce,turmeric powder, vegetable ghee, vegetable oil, vinegar, walnut,white pepperpowder,Worcestershire sauce,

Aluminum foils

Cling film

Gloves

Markers

Date and time stickers

Note Pads

Materials for cleaning and sanitizing equipment and work surfaces, including sanitizer, vinegar, lemon, degreaser

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